



CRITERIA

- The fleet discount structure applicable for the purchase made by PIKOM Corporate members, employees and their respective spouses.
- The membership subscription must be renewed & up to date to qualify.

FLEET DISCOUNT STRUCTURE

Fleet Discount Recommended Retail Price Off The Road
From 6%
Fleet Discount is not applicable for these models (BMW M models, i models X2, Z4, 8 Series, MINI 3 Door & Countryman Sports*)

**New model launch within the license period is subject to BMW Malaysia Sdn. Bhd. approval to be included in the Fleet Discount Structure*

OTHER BENEFITS & PRIVILEGES

- a. **PIKOM Corporate members and its employees** as well as their respective **spouses**, who wish to attend the **BMW Driver Training Program** will enjoy a special corporate price of only **RM988.00** per person as opposed to the Regular Retail Price of RM1,888.00.
- b. **All new BMW cars** purchased from BMW Authorized Dealer include **5 Years Unlimited Mileage Warranty + Free Scheduled Service** program (Terms and Conditions apply).
- c. **All new MINI cars** purchased from MINI Authorized Dealer include **4 Years Unlimited Mileage Warranty + Free Scheduled Service** program (Terms and Conditions apply).

2. TERMS & CONDITIONS

- a. The Fleet Discount Structure above is applicable to purchases of **new BMW or MINI cars** from a BMW / MINI Authorized Dealer under the BMW Group Corporate Programme made by **PIKOM members and its employees** as well as by their respective **spouses** during the year **2020-2022**.
- b. In order to qualify under the BMW Group Corporate Programme, **PIKOM member employees** must have been employed for a minimum of six (6) months prior to purchasing their new BMW or MINI vehicle. The aforesaid employees are only eligible for the fleet discount level stated above provided they fulfil the aforesaid six (6) months employment criteria.
- c. The discount as stated in the Fleet Discount Structure above is applicable to the published **Recommended Retail Price OFF-THE-ROAD of the NEW car**, excluding registration and insurance (“Purchase Price”).
- d. All cars sold by BMW / MINI Authorized Dealer under any **other promotional offers are NOT entitled to the discount** as stated in the Fleet Discount Structure. This includes but is not limited to cars purchased / sold during any promotional offers i.e. Demo/Registered car, and Promotional Campaign discount (kindly refer to below):
 - i. **Demo / Registered cars** - a new car which had been registered under BMW Malaysia Sdn. Bhd. or the respective authorized BMW Dealer’s name, which has been used and is subsequently sold to customer under the BMW Group Corporate Programme.
 - ii. **Promotional Campaign** - a discount which is offered to the customer in the form of a rebate and/or special financing interest rates.
- e. All cars purchased/sold under the Government initiative “**Malaysia My Second Home**” programme by/to eligible and qualified “**MM2H**” and **Duty Free** customers are also **NOT entitled to the discount** as stated in the Fleet Discount Structure.
- f. Please provide BMW Malaysia Sdn. Bhd. with a “**To Whom It May Concern**” letter (sample copy as enclosed herewith) to be signed by an authorized personnel from **PIKOM**, for purchases made by **PIKOM members and employees** under the BMW Group Corporate programme. **PIKOM members and employees** shall be solely responsible to submit their respective (i) name card; (ii) latest payslip or commission statement, as the case may be and (iii) marriage certificate if the employee wishes to register the car under his/her spouse’s name to BMW Malaysia Sdn. Bhd.
- g. The applicability, computation and allowances of the discount percentage in each purchase shall be subject to approval by BMW Malaysia Sdn Bhd at its absolute discretion.
- h. BMW Malaysia Sdn. Bhd. and BMW Credit (Malaysia) Sdn. Bhd. reserve the right to, at any time and from time to time, vary, add, delete or amend any part of the BMW Group Corporate Programme terms and conditions without prior notice. BMW Malaysia Sdn. Bhd. reserves the right to, at any time discontinue or terminate the BMW Group Corporate Programme with seven (7) days prior written notice without assigning any reason therefore.

CONTACT DETAILS – BMW AND MINI

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