

Dear PIKOM members,

PIKOM / OM is organizing a Business Mission to Australia (Sydney & Melbourne) from 3 – 5 August 2010. The theme of this mission '**Collaboration Through Cross Border Partnership To Go Global – Innovative Services As The Next Growth Impetus For Bilateral Trade**' aims to reinforce and rediscover our business ties with our Australian counterpart in the area of ICT services.

The activities included in this trip are:

- 1) Roundtable dialogue session with Australian State Government, Industry Associations, partners and potential buyers
- 2) Networking Session with partners and potential buyers
- 3) B2B Meetings with potential Australian Buyer/ Partners
- 4) MoU/ Sales Contract Signing between companies from Malaysia and Australia

Further good news!

Minister from the Ministry of Science Technology & Innovation (MOSTI), YB Datuk Seri Dr. Maximus Johnity Ongkili intends to lead this delegation. If your company has any pending MoU/Sales Contract with your Australian partners/customers, do plan for it to be formalised during the event date so that MOSTI Minister can witness the signing; this will elevate your planned agreement to a higher level of publicity and exposure. If you are keen to leverage on Minister's presence, kindly revert back ASAP and we will send you the details of the procedure. Please take note that we were advised by MITI, the Ministry of National Trade and Industry to submit the details of your MoU/ Sales Contract latest by 9 July (Friday) as it would need to be vetted and approved by MITI.

For this event, PIKOM / OM will be bringing a delegation of a maximum of **15 member companies** on a first come-first serve basis. Hurry, register today!

Please complete the attached form and submit to azreel@pikom.org.my or om-admin@pikom.org.my **latest by 9 July (Friday) 2010.**

Thank you for your support.

Best Regards,

Azreel

Executive

Outsourcing Malaysia (www.outsourcingmalaysia.org.my)

(An Industry initiative of Pikom, www.pikom.org.my)

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Selangor, Malaysia.



Registration Form

Australia – Collaboration Through Cross Border Partnership 3rd - 5th August 2010

Company Representative

Name	<input type="text"/>		
Company Name	<input type="text"/>		
Title/ Position	<input type="text"/>		
Address	<input type="text"/>		
	<input type="text"/>		
Phone No.	<input type="text"/>	Mobile No.	<input type="text"/>
Email	<input type="text"/>		

Accompanying person

Name	<input type="text"/>		
Title/ Position	<input type="text"/>		
Phone No.	<input type="text"/>	Mobile No.	<input type="text"/>
Email	<input type="text"/>		

A) I wish to participate in the Buyer/Partner Programme (B2B Session) with Australia Buyer/ Partners

Yes ___ No ___

B) My Company/subsidiary/affiliated company is negotiating an MoU/sales contract with an Australian counter-part and we are interested to sign the agreement in Melbourne (5 August) witnessed by Minister from the Ministry of Science Technology & Innovation (MOSTI), YB Datuk Seri Dr. Maximus Johnity Ongkili.

Yes ___ No ___

C) I wish to assign more than 2 delegates from my company. (Additional delegates will be charged according to item E below)

Yes ___ No ___

Name	Designation	Mobile Number	Email Address
1.			
2.			

D) Your Company Details (Applicable to B2B Session Participants only)

Company Name	Website (URL)	Top Ten (10) Capabilities
		1.
		2.
		3.
		4.
		5.
		6.
		7.
		8.
		9.
		10.

Note: The above brief company capabilities profile will be circulated to potential Australia buyers/partners. The meeting arrangements will be determined by request from the said buyers/partners.

E) Terms & Condition of Participation (Seminar & Business-to-Business Meeting)

Registration is open to the first 15 companies on a first-come-first-serve basis. Each PIKOM member can assign 2 representatives for this event, subject to the following terms and conditions.

Passage to / from Australia	Members are expected to bear their own cost of passage to and from Australia			
Accommodation	Members are expected to bear their own cost of Accommodation			
Participation Fees	OM Member			PIKOM Member
	Local Companies	Foreign MSC Companies	Foreign Non-MSC Companies	
	F.O.C. but require a Refundable Deposit of RM1000 per person for first 2 representatives only	RM1,500 per person	RM2,000 per person	RM2,000 per person
	Additional representative will be charged RM1000per person (Non-refundable)	(Non-Refundable Participation Fee) Upon Registration		
No Show Policy	In the event of no-show on the event-day, the Refundable Deposit will be charged and no refunds will be made.			
Cheque Made Payable to	'PIKOM – OUTSOURCING MALAYSIA' to reach PIKOM before 9 July 2010.			